

## about us

# PIVOT



Founded in 1973  
Four Bay Area locations  
Herman Miller Certified Network Dealer  
50,000 sq ft warehouse facility  
In-house professional installation team  
Company owned delivery fleet  
Full-service contract furniture dealer

“I continue to be very pleased with Pivot and everyone associated with your organization. Although my recent order was small I received the same attention as I did when I furnished my complete office suite several years ago. I will never go anywhere else!”

INTERNAL ASSIGNEE SERVICES

You'll find that we ask a lot of questions.

During our many years in the business, we've found that our clients need furniture for a variety of different reasons: creating economic value, attracting and retaining talent, strengthening corporate identity, increasing productivity. We know that asking questions is the first step towards understanding how you work and designing the right work environment to fit your business goals and unique style.

We create workspaces that help you do your best work. How do we do it?

- We seek first to listen and understand
- We keep our promises and commitments
- We are empowered to delight the customer
- We believe in the power of team
- We reward performance and celebrate achievement
- We are stewards of the environment
- We won't quit until it's right

San Jose  
408 432 5600

San Francisco  
415 392 6800

Pleasanton  
925 734 3600

Milpitas  
408 432 5830

[www.pivotinteriors.com](http://www.pivotinteriors.com)

customer service

PIVOT



Furniture  
Design  
Project Management  
Installation

“The fact that Pivot has been a long time preferred supplier is a testament to their outstanding customer service levels and products.” ROCHE

We're serious about providing customer service that is — in a word — legendary. We monitor our performance through regular satisfaction surveys and are proud of the ways our employees consistently go above and beyond the call of duty to delight our customers. Our culture is based on trust and accountability. Our employees are empowered to do whatever it takes to create experiences worth coming back for. This approach forms the foundation of our company culture and our many long-time customers can attest to its success.

Pivot folklore is filled with stories of outstanding customer service. From renting a crane to lower product into a job site, to installing with flashlights and no elevators in the stifling heat of a mid-summer blackout, we are dedicated to doing whatever it takes to get the job done — and done right.

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## services

# PIVOT



- Furniture selection
- Budget consultation
- Design and space planning
- Project management
- Delivery and installation
- Short and long term storage
- Inventory management
- Reconfiguration
- Warranty service
- Maintenance and repair

“We have been doing business with Pivot for many, many years. Your designers have always been able to design and redesign outstanding workstations. The gentlemen that install have been wonderful over the years. We will continue to do business with Pivot Interiors as it has always been a positive experience.” SANTA CLARA UNIFIED SCHOOL DISTRICT

We think about your projects throughout the day and sometimes long into the night. Why? Because we take every detail seriously, just like you do.

Each order you place with Pivot is handled by a team of experts who work together to make sure you get exactly what you need precisely when you need it. We're located throughout the Bay Area with showrooms and distribution centers in San Jose, San Francisco, Pleasanton, and Milpitas. And, as a Herman Miller Certified Network dealer, we're able to take care of your projects locally and nationwide.

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# vendor list



- A** Adden Furniture
- Adjustable Shelving
- Allermuir
- Allseating
- Anzea Textiles
- Appenx Signage
- Arc-Com Textiles
- Arcadia
- Architex International
- ARK
- Artemide
- Augst Inc
- Ava Furniture Group
- B** Baker Manufacturing
- Bay Concepts
- Berco
- Bernhardt
- Bernhardt Textiles
- Bodybilt
- Bold Furniture
- Bonaventure
- Borroughs
- Boyd Lighting
- Brandrud Furniture
- Brayton
- Bretford Manufacturing
- Bright Chair
- Brook Furniture Rental
- Brown Jordan
- Brueton
- C** Cabot Wrenn
- Carnegie Fabrics
- Cartwright
- Cassina
- CF Stinson
- Claridge
- Conde House
- CORT Furniture Rental
- Cortina Leather
- Craftsman Furniture
- Cramer Studio
- Creative Wood
- D** Dauphin
- David Edward
- Davis Furniture
- DesignTex
- DFm
- Doug Mockett & Co
- E** Eagle Group
- Edelman Leather
- Egan Visual
- Ekitta
- Emeco
- Encore Seating
- Equipment Distributors
- Ergotron
- Evolve Furniture Group
- Executive Office Concepts
- F** Falcon
- Faustino's Chair Factory
- FireKing International
- First Office
- Fixtures Furniture
- Fortress Seating
- Friant Associates
- G** Garcy/SLP
- Geiger
- GF Office Furniture
- Girsberger
- Global
- Gordon International
- Group Lacasse
- Guilford of Maine
- H** HAG
- Hale
- Harter
- HBF
- Herman Miller
- HighMark
- Hill-Rom
- Howe
- HPL
- Humanscale
- Hunter Douglas
- I** ICF
- ICW
- Idea@work
- Indiana Furniture
- Inscape
- InterMetro
- Interspace
- Intrex
- ISE Ergonomics
- Izzy
- J** Jasper Desk
- Jofoo
- K** Keilhauer
- KI
- Knap & Vogt
- Knoll Textiles
- Kron
- Krug
- KT Furniture
- L** Lamin-Art
- Landscape Forms
- Leland International
- Lite Source
- Loewenstein
- LUI
- Luna Textiles
- Luxo
- Lyon Workspace Products
- M** Magna Design
- Magnuson Group
- Maharam
- Malik
- Martin Brattrud
- Mayline
- MC Healthcare
- Mizzico
- Momentum Textiles
- Moz Designs
- N** National Office Furniture
- National Upholstering
- Nemschoff
- Nessen Lighting
- Neutral Posture
- Nevins
- Nienkamper
- Nova Solutions
- Nucraft
- O** Office Master
- Office Rental
- OFS
- P** Pallas Textiles
- Paoli
- Patrician Furniture
- Paul Brayton Designs
- Peter Pepper Products
- Pollack
- Prismatique Designs
- Proformix
- Q** QCD
- R** Randolph & Hein
- Robert Allen Group
- Rosemount Office Systems
- S** Safco
- Salman
- Samsonite
- Samsonite
- Sandler Seating
- Sauder Manufacturing
- SIS
- Sitag
- SitOnIt
- Smith McDonald
- Sonrisa
- Source International
- SpaceCo
- Stratford Hall Textiles
- Studio eg
- Stylex
- SurfaceWorks
- Symbiote
- 2/90 Sign Systems
- T** Taylor
- Thonet
- Trendway
- Tuohy
- U** Unika Vaev
- United Chair
- V** Versteel
- Via
- Vitra
- W** Watson
- Wenger
- West Coast Industries
- Woodtech
- WorkRite Ergonomics
- Z** Zoom Seating

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# clients



### Biotech

Actelion  
Applied Biosystems  
Elan  
Genentech  
Gilead Sciences  
Kosan Biosciences  
Novartis  
Raven Biotechnologies  
Roche  
Sirna Therapeutics  
Tosoh Bioscience

### Education

City College of San Francisco  
De La Salle University  
Foothill-De Anza  
Heald College  
San Francisco State  
San Jose State  
San Leandro Adult School  
Santa Clara Unified School District  
Santa Clara University  
Skyline College  
Stanford University  
UC Berkeley  
UC San Francisco  
University of San Francisco

### Financial/Insurance

Addison Avenue  
Barra  
Chela  
Crosslink Capital  
Dale Scott & Co  
The Doctors Company  
Federal Reserve Bank of SF  
First Franklin  
FTVentures  
Gryphon Asset Advisors  
Hall Capital Partners  
Ironwood Capital  
JPMorgan Chase & Co  
Northwestern Mutual  
Paul Capital Partners  
Saints Ventures

Sandler O'Neill & Partners  
Seneca Capital Management  
Sterling Bank and Trust  
Tanner Insurance  
ThinkEquity Partners  
US First Credit Union  
Wachovia

### Government - Local

City Hall of San Francisco  
City of Burlingame  
City of Cupertino  
City of Daly City  
City of Livermore  
City of Los Gatos  
City of Milpitas  
City of Mountain View  
City of Oakland  
City of Palo Alto  
City of Pleasanton  
City of Redwood City  
City of San Jose  
City of San Leandro  
City of San Mateo  
Contra Costa County  
County of Alameda  
County of Santa Clara  
Golden Gate Regional Center  
Port of Oakland  
Port of San Francisco

### Government - Federal

San Francisco Federal Building  
Sandia National Laboratories  
Social Security Administration  
US Attorneys  
US FDA  
US IRS

### Healthcare

California HealthCare Foundation  
County of Sacramento  
CPMC  
El Camino Hospital  
Kaiser Berkeley  
Kaiser Permanente

Kaiser Sacramento  
Kaiser Santa Clara  
Marin General Hospital  
Mills-Peninsula Hospital  
Novato Community Hospital  
San Francisco General  
St. Luke's Hospital  
Sutter Davis  
Sutter General  
Sutter Health  
Sutter Memorial  
Sutter Roseville  
Sutter Santa Rosa  
ValleyCare Health System

### Health Science

Carl Zeiss  
Dynavax Technologies  
FoxHollow Technologies  
LifeScan  
Shaklee  
SRI International

### Legal

Barg Coffin Lewis & Trapp  
Carroll Burdick & McDonough  
Greenberg Traurig  
Gunderson Dettmer  
Hersh & Hersh  
Jones Day  
Kirkland and Ellis  
Krieg Keller Sloan Reilly & Roman  
Latham & Watkins  
Lief Cabraser Heimann & Bernstein  
Littler Mendelson  
Morgan Lewis  
Morrison & Foerster  
Orrick  
Paul Hastings  
Reed Smith  
Stone & Youngberg  
Thelen Reid & Priest  
Townsend & Townsend & Crew

### Marketing/Advertising

AKQA  
Digitas  
Publicis & Hal Riney

### Retail

Gap Inc  
JanSport  
The North Face  
Walmart.com  
Williams-Sonoma

### Technology

Adobe  
Apple  
Aspect Communications  
Autodesk  
Cisco Systems  
Dolby Laboratories  
Elegriety  
Fujitsu America  
Hewlett-Packard  
Hotan  
Hyperion  
Juniper Networks  
LeapFrog  
LexisNexis  
NEC Electronics  
Nortel Networks  
Novellus  
Nvidia  
Oracle  
OutCast Communications  
Salesforce.com  
Secret Level  
Shutterfly  
Topcon

### Other

Bain & Company  
Comcast  
The Golden State Warriors  
Hewlett Foundation  
Performing Arts Workshop

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